

Collect

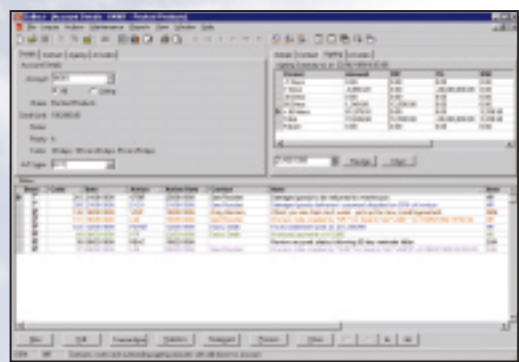
for SunSystems



Enterprise Credit Control Software

Collect converts debtors to cash.

To collect your cash faster you must free your credit control staff from unproductive clerical effort. Collect will dramatically save time spent on administrative tasks and deliver extensive, coherent, real time customer information to the desktop.



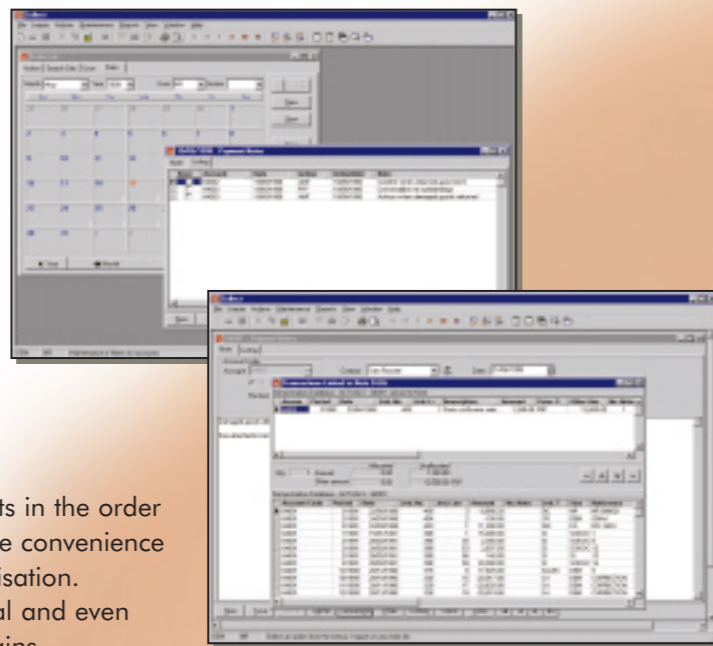
Collect saves you time

- Identifying offending debtors
- Centralising and managing debtor notes
- Tracking collection activity
- Reprinting sales invoices
- Printing statements and letters
- Collecting cash

How much of your organisation's money is locked up in overdue receivables? What is the cost of extending this credit to your clients? Imagine what you could do if you reclaimed 25% of your days sales outstanding.

Collect saves you money

- Reducing the cash cycle
- Lowering debtor days
- Minimising costs in financing credit
- Streamlining your collections activity
- Identifying potential delinquency
- Reducing bad debts



Business Benefits

Debt collection is one of the last but most important elements in the order fulfillment and customer management process. Extending the convenience of credit to your clients involves significant cost to the organisation. Outstanding receivables must be financed by working capital and even short-term delinquency can rapidly affect related profit margins.

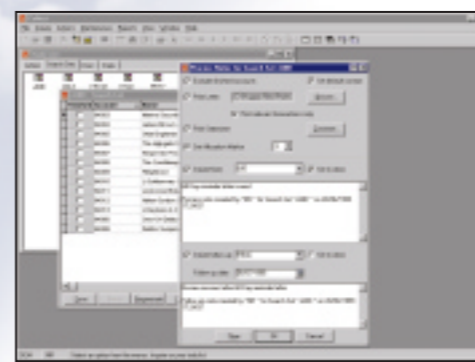
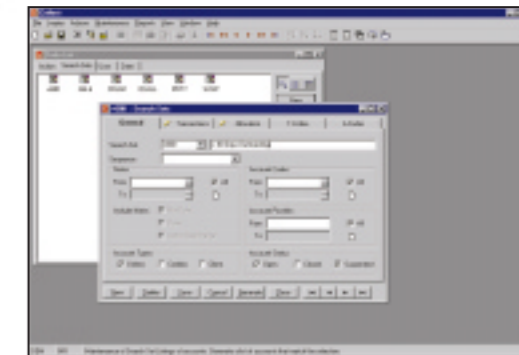
Structured collection management techniques can bring significant benefits to your customer relations and will maximise your first pass yield in the collections function. Collect aids tracking of your debtors and helps identify potential delinquency problems before they arise.

Collect for SunSystems is fully 'Sun-centric' and seamlessly integrated to SunAccount and SunBusiness from Systems Union.

Collect for SunSystems

Sophisticated Functionality

- Outstanding balances in user defined ageing bands.
- Drill down to SunBusiness and reprint the Sales Invoice.
- Manage accounts with unlimited contacts, addresses and categories.
- Manage unlimited, detailed notes against accounts and transactions.
- Email the notes (MAPI compliance).
- User defined Search Sets capture delinquent accounts requiring specific attention. Extract by:
 - account type and code
 - account status and priority
 - action type, status and date
 - amount outstanding, aging bands and credit limit
 - A-codes and T-codes
 - journal type and source
 - transaction conversion codes and allocation status



- Process offending accounts for bulk generation of reminder letters and follow up actions.
- Manage task lists by collector, action required and diary dates.
- Maintain unlimited, tailored collection letters.
- Account statistics summarises the client relationship at a glance.
- Dynamically split SunAccount transactions to facilitate multiple/installment payments.
- Set and track SUN allocation markers for collection purposes.
- Print debtor statements on demand.
- Full multi-currency and EURO compatibility.
- Publish reports from Report Query for SunSystems into Collect menus.
- Makes e-commerce a reality with web browser operation.

Payback

Save Time - Save Money - Collect Cash

- Unlock the corporate intelligence accumulated by the credit and collection departments of your company.
- Streamline your collection process and deliver improved satisfaction to your customers and increased cash flow for yourself.
- Identify and implement the collection techniques that deliver the best results for your client base.
- Assess a client's payment behaviour pattern before reviewing their credit limit.
- Maintain a complete history of your dealings with an account for reference and litigation purposes.

Collect 3 supports Microsoft SQL/Server 7 and Oracle 7.3 or 8.0 database platforms and integrates with SunSystems 4.2.5 or later. Collect takes advantage of 32-bit technologies and hence requires Windows 95, Windows 98 or NT 4.0.

To find out more about Collect and other products available from Professional Advantage contact your SunSystems account manager or view our Internet information page at www.pa.com.au

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